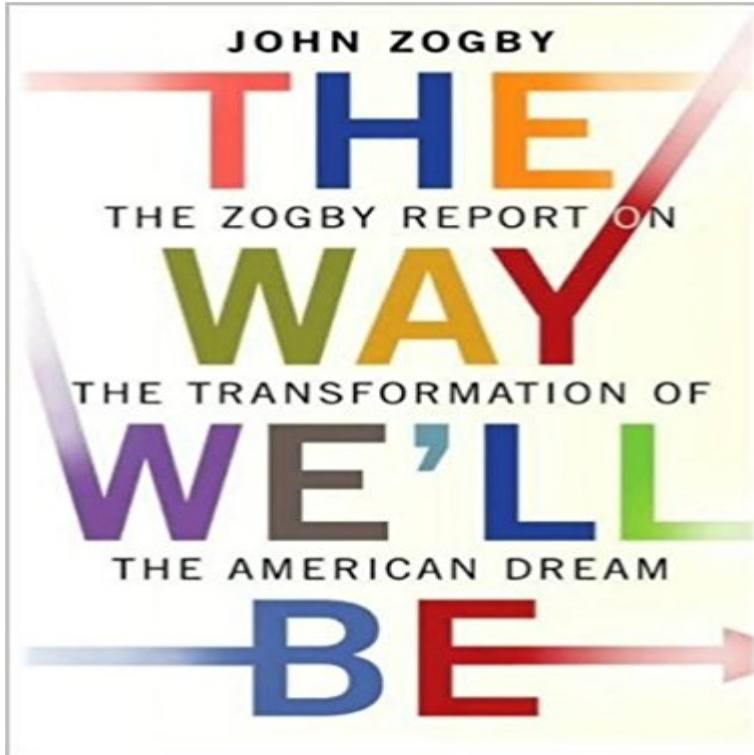


# The Way Well Be: The Zogby Report on the Transformation of the American Dream



In this far-reaching examination of contemporary American culture, John Zogby, one of the nations foremost pollsters, explores who todays Americans are, identifying patterns in our social makeup that hint at the way well be. Companies from multinational corporations down to family-owned small businesses can benefit from this detailed information about where we are and where were going. Zogby gets to the bottom of this topic by doing what he does best: conducting and analyzing surveys. The conclusions outlined in The Way Well Be are drawn from literally thousands of polls posed to the broadest possible cross-section of Americans since the 1960s. However, Zogbys complex research techniques are nowhere near as astounding as his conclusions: that the American Dream is in great transition-that a new American consensus is building. According to Zogby, four meta-movements are redefining what we want, what we expect of our leaders, and what we hope for:-We are learning to live with limits on everything-from the resources we consume to the exercise of national power abroad.-Led by the youngest adults, we are embracing diversity and redefining ourselves not by nationality but as world citizens.-Simultaneously, more and more of us are rejecting materialism and looking inward for guidance and sustenance.-We are demanding authenticity-in politicians, products, and our daily encounters-like never before. These are the plate tectonics of American society today, and they define us as much as opening the frontier defined early American settlers. They shape our national character. Zogby concludes his discussion of each movement with a list of rules for businesses looking to sell everything from automobiles to political candidates.

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